



## **Town of Barnstable Barnstable Golf**

Hyannis Golf Course, 1840 Route 132, Hyannis, Ma 02601 (508) 362-2606  
Olde Barnstable Fairgrounds Golf Course, 1460 Route 149, Marstons Mills, Ma 02648 (508) 420-1141  
Director of Golf: Jesse Schechtman

### **Golf Committee January 11<sup>th</sup> 2022 05:30 PM Eastern Time (US and Canada) Meeting Called to Order at 5:33pm Minutes; APPROVED**

Chair Hochstein reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping the meeting. Chair Hochstein also reads the executive order on remote participation via zoom and that the meeting is being recorded and will air on channel 18 after the meeting concludes

Roll Call:	GEOFFREY CONVERSE	Present
	JOHN COOKSON	Absent
	KEITH HOCHSTEIN	Present
	SUSANNE CONLEY	Present
	MARK BUSHWAY	Present
	BILL SYLVA	Present
	JASON AUBEE	Present

ALSO PRESENT; JESSE SCHECHTMAN, WAYNE MALCOLM, CHRIS WHITE,  
MADELINE NOONAN

#### **Public Comments; NONE**

#### **Act on Minutes from the December 14th 2021 meeting**

Motion duly made by Susanne Conley to approve the minutes of the December 14<sup>th</sup> 2021 Golf Committee meeting seconded by Bill Sylva  
Roll Call Vote; ALL VOTE YES

#### **Director of Golf Report – Jesse Schechtman**

The golf course has been fairly active since our last meeting, having hosted over 1,200 rounds. Merry and I have been working on the tee sheets and event schedule for 2022. It is still very much a work in progress, as it always is this time of year, but we have a pretty good handle on it and suffice to say we are looking forward to another very busy and successful season. You should have all received a copy of this year's annual pass letter, which along with the 2022 annual pass application and tournament schedule is set to be mailed out at the start of next week. In that letter I spilled the beans on the new Head Professional at Hyannis Golf Course. Tom Rourke is coming to us from right down the road at Cummaquid Golf Club, where he has spent the last 11 years as their First Assistant. He's a former Cape Cod PGA Assistant Professional of the Year award winner, and I have no doubt he will do great things as the new face of the operation in Hyannis. I definitely have mixed emotions about handing over the reins of the operation; so to speak, as there are an equal number of things that I'm excited to have taken off my plate as there are things that I'll probably have a tough time

letting go of. Tom definitely has a lot to learn about the operation, he starts a week from Friday, and I certainly have a lot of facilitating to do in the next month or so in terms of getting him introduced to all of our existing sales reps, outing contacts, and just the overall network of people, including all of you, that he will need to become familiar with.

The question I've been asked by a countless number of people is "what does the mean for the Monday quota league"? My answer is that it should mean only good things. Frankly I feel like I had gotten to a point where I was no longer developing or growing the league, but instead simply trying to sustain it. When you're doing 150+ league rounds (on a weekday to boot) there's really not a ton of growth to be had. To that point, I think it's a great thing to have a new person in there to maybe shake things up a bit and put his own mark on it.

Also addressed in the letter is that we are once again running the contest for a free annual pass. Anyone purchasing their 2022 annual pass in the months of January or February will be entered into the drawing, with first prize being essentially a full refund and hence free year of golf. We've done this every year for quite some time now, and it really is a great way to generate some substantial cash flow during the otherwise slow winter months. Knowing that we won't be having an official meeting in March, I'm assuming we'll be conducting that drawing during the April meeting.

Regarding the budget, really not much to report at December is always by far our slowest month revenue wise. Happy to say that we are still about \$150K to the good in terms of revenue versus forecast.

I am not happy to report, however, that we've been hit with some significant expenditures that were not budgeted and simply cannot be handled with what we have to work with. I've mentioned these before but I'm talking about three separate HVAC projects, roofing work on the cart barn at Olde Barnstable, an electrical panel that needs replacement in the Hyannis clubhouse, and a few other minor yet still expensive things. It's for this reason that Maddie and I are likely going to end up in front of Town Council in the near future, asking for what we call a supplemental appropriation – which is basically to beg for some funds out of our existing reserves in order to address some of these things that our regular operating budget has no room for. Given the favorable status of that reserve fund, I don't really anticipate any issues. Overall when it comes to finances, I am equally as happy with our revenue situation as I am concerned about our expenses.

Mark Bushway suggested adding a quota event at Olde Barnstable

Susanne asked about having a live drawing for the contest. Wayne and Jesse suggested many options for the drawing and assured it will be done correctly just as in years past.

Keith highlighted the great write up about Bruce and also reminded the committee we are still down a member.

### **Director of Golf Maintenance Report – Chris White**

We are moving the tees back at Hyannis to help spread out wear and tear.

Chris thanked Rich Marciante for all the volunteer work he had done with clean up and planting s around Olde Barnstable. Currently tree work is being done at both facilities; the mechanics are getting equipment ready for the season. Still waiting for pieces from Toro for our new fleet at Olde Barnstable. We have also been looking at cart paths and figuring out a plan to get work done at Hyannis. Forward tees at Hyannis are also going to be looked at and possibly installed.

Tree on 1 at Olde Barnstable will also have to be replaced

### **Chairman's Report for the Town Bulletin – Keith Hochstein**

Keith shared the information he gave to Lynne Poyant for the Town Bulletin she does. This included some of the committee's major accomplishments and serves as a reminder how Barnstable Golf is a huge part of our community. Also the record number of users/golfers at the facilities, improved quality of life because golf is an option for outdoor recreation.

**MOTION TO ADJOURN duly made BY Geoff Converse SECONDED by Mark Bushway**

Roll Call Vote: All in favor

Adjourn; 6:44pm

Respectfully submitted

Wayne R. Malcolm

Public files are available for viewing during normal business hours

\*\* Further detail may be obtained by viewing the video via Channel 18 on demand or at <http://www.townofbarnstable.us/GolfCommittee> \*\*