



Town of Barnstable
Barnstable Golf

Hyannis Golf Course, 1840 Route 132, Hyannis, Ma 02601 (508) 362-2606
 Olde Barnstable Fairgrounds Golf Course, 1460 Route 149, Marstons Mills, Ma 02648 (508) 420-1141
 Director of Golf: Jesse Schechtman

Golf Committee
October 12th, 2021
05:30 PM Eastern Time (US and Canada)

Link: Join Zoom Meeting

<https://zoom.us/j/93119863288?pwd=UjArS3h4TVUwdVM3TDITNWZYRDN4dz09>

Meeting ID: 931 1986 3288

Passcode: 466221

One tap mobile

+16468769923,,97024206358#,,,,*125295# US (New York)

+13017158592,,97024206358#,,,,*125295# US (Washington DC)

Meeting Called to Order at 5:32pm
Minutes; APPROVED

Chair Hochstein reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping the meeting. Chair Hochstein also reads the executive order on remote participation via zoom and that the meeting is being recorded and will air on channel 18 after the meeting concludes

Roll Call:	GEOFFREY CONVERSE	Absent
	JOHN COOKSON	Present
	KEITH HOCHSTEIN	Present
	SUSANNE CONLEY	Present
	MARK BUSHWAY	Present
	BILL SYLVA	Present
	JASON AUBEE	Present

ALSO PRESENT: JESSE SCHECHTMAN, WAYNE MALCOLM, CHRIS WHITE

Public Comments - NONE

Act on Minutes from the September 14th 2021 meeting

Motion duly made by John Cookson to approve the minutes of the September 14th 2021 seconded by Susanne Conley

Roll Call Vote: ALL VOTE IN FAVOR

Chair Hochstein congratulates Susanne Conley on the great Cuda Classic event. Keith explained how events like these are a great way for Barnstable Golf and its pass holders work with the community to help give back. Susanne shared that the event raised over eight thousand dollars for the Cuda center in Hyannis

Chair Hochstein also raised a question about the ticker and email being used on more of a daily basis to communicate openings and closings and cart availability. Jesse shared that we send reverse emails on the days we are closed and we do update the ticker on a daily basis.

2022 Rate and Fee Discussion

Jesse Schechtman- The proposed increase of 5% is to keep the current level of services. The only thing that may change is the cart price if we do not go ahead with a new fleet at Hyannis. Bill Sylva asked about the budget increase versus the current rate of inflation. Susanne asked about the Town and the 4.5 percent increase for the fiscal 2023 budget. Jesse explained the increases we anticipated and how that number was reached. John Cookson asked about the capital interest and if anymore is going to be added into the next budget. Chris and Jesse explained the new Olde Barnstable equipment package has now hit the expense line. Susanne asked about the cart paths and if they are going to be completed anytime soon. Jesse explained we are still in the process of this possibly getting done.

Jason asked about dynamic pricing rates and how we do our rates and if anything we have considered. Jason also asked if we could charge more to the pass holders for the prime early tee times on the weekend. Mark asked how many members we think we know we can have. Jesse believes around 1400 but we really don't know. Susanne talked about a cap on nonresident pass holders; Bill suggested possibly a significant increase for the nonresidents. Bill Sylva asked about the resident fees not being increased. Jesse explained the reasoning for not increasing those rates and that the pass holders are the main users of the facilities and we first go up on that. The pass also provides tournament event eligibility which is a big reason for joining also. Jason asked about mountain type pass for the Cape. Jesse explained it has been talked about but all the municipalities cannot get on the same page.

Susanne asked about when Olde Barnstable is going to close this season. Jesse explained that it will be closer to Thanksgiving not November first.

Mark asked about the fertilizer and if it is a financing issue and Jesse explained that it is more the fact that we cannot use the product anymore per town mandate.

Susanne made a motion to approve the rate and fee proposal for 2022 seconded by Jon Cookson

Discussion- John Cookson explained how he feels this could help build the surplus since pass holders are not leaving.

ROLL CALL VOTE; ALL IN FAVOR

MOTION TO ADJOURN duly made BY John Cookson SECONDED by Bill Sylva

ROLL CALL VOTE; VOTE ALL IN FAVOR

Adjourn; 6:44 pm

Respectfully submitted

Wayne R. Malcolm

Public files are available for viewing during normal business hours

** Further detail may be obtained by viewing the video via Channel 18 on demand or at
<http://www.townofbarnstable.us/GolfCommittee> **