



# The Town of Barnstable Office of Community Services

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## GOLF COMMITTEE

October 10, 2017

5:30PM

Olde Barnstable Fairgrounds Golf Course

Minutes: APPROVED

Roll Call:	DAVID MILLER	Present
	RICHARD ALIBERTI	Present
	GEOFFREY CONVERSE	Absent
	MARY CREIGHTON	Present
	BRIAN CONWAY	Present
	FRED PARKER	Present
	JOHN COOKSON	Present

ALSO PRESENT: Bruce McIntyre, Nancy Beauchamp

Chair Miller reads statement in accordance with MGL Ch. 30.A.S.20 regarding public taping at meetings- No one responds as taping this meeting

Chair Miller announces to the committee that there will be no February 2018 Golf Committee meeting

Chair Miller stated that he has sent the letter from the Golf Committee in support of the fees that were agreed upon at the September 26<sup>th</sup> meeting.

Richard Aliberti- questioned chair Miller about the letter being sent and that the minutes were not approved yet. Chair Miller reminded Richard that the new rates were agreed upon 5 to 1 and passed and having the minutes right now does not matter. Richard Aliberti asked for a copy of the letter that was sent to the Town Manager and Chair Miller agreed to email everyone a copy including Mr. Aliberti.

**Motion duly made by Fred Parker to approve the minutes of the September 12th 2017 meeting. Seconded by John Cookson so voted unanimously**

Public Comments: N/A

Chair Miller asks both new members of the Golf Committee John Cookson and Fred Parker to give a little background information and experiences that got them to where they are today. Both John and Fred give a short history of their work and golf experiences.

Fallout from the Discontinuation of the Member's Association – Aliberti

-Richard gives a little history of a few things that the Membership Association has done in the past and should keep doing in the future. Richard asks Chair Miller to make him Chairperson to find a person to start up the association again. Chair Miller assigns Richard chairman.

Status of First Tee Signs- Aliberti

-Richard shows some past paper articles about the First Tee school program and also shows his sign he had made that is posted on the wall. Richard emphasizes the need for more kids activities on Cape Cod and the First Tee Program can certainly be expanded that.

-Bruce- The goal of the sign is to raise awareness and help promote the first tee to increase the participation levels. We may need a couple different versions of the sign for different areas in town and maybe a catch phrase to help get kids going in the right direction. Different kinds of sign styles were discussed by the committee

#### Financial Report-

-Nancy Beauchamp- gives a brief summary of the numbers year to date; pro shop numbers are up members rounds are also up. The season's weather has had an impact on our guest rounds which are down; we are down about 800 rounds between the two courses. For the fall membership drive we have sold about 30 new memberships thus far.

-John Cookson asked about the guest rounds being down at each course about 6% but revenues are not down the same percentage. Nancy – There was a rate increase at OBF which will make that number fluctuate.

-Nancy – out of the first 3 months we have had a total of 18 days of rain which is about 20%. We have also had 21 hot and humid days which has also accounted for the lower turn out of golfers. October has started out better and hopefully we can make up some ground. After the first 3 months the two courses are down a combined \$77k in revenue

Fred Parker- asked about the restaurant rent money and how that works and how expenses are represented on the report. Nancy gives a brief explanation on how it works at each course.

John Cookson- asked about actual expenses vs. anticipated expenses – Nancy- anticipated expenses are purchase orders that have been opened and have an unused balance or encumbered funds.

Nancy- we are always monitoring our expenses and with the weather this year we are starting to watch things a little earlier this year.

John Cookson asked about interest income and how that works. Nancy explained we receive income on bonds transfers that we may have had. Tournament expenses also discussed

Chair Miller asked about monitoring expenses, Bruce gave some examples on how we can monitor our expenses by holding off on ordering certain things until the spring instead of spending it now on early orders.

#### Director of Golf Report – McIntyre

-The cart fleet RFP for OBF will be out by the end of this week. Seasonal employees are almost all gone and will continue to decrease as we get closer to November. November 7<sup>th</sup> there will be the annual rate and fee hearing at Town Hall. Chris is not here as they are in the middle of aerating and things are going well so far

Open Round Table – Fred asked about an app for the courses

#### **MOTION TO ADJOURN duly made by Mary Creighton SECONDED BY Fred Parker**

**Vote: so voted unanimously**

Adjourn: 6:25 PM

Respectfully submitted

Wayne R. Malcolm

Public files are available for viewing during normal business hours

\*\* Further detail may be obtained by viewing the video via Channel 18 on demand or at <http://www.townofbarnstable.us/GolfCommittee> \*\*