



# Town of Barnstable

BARNSTABLE RECREATION DIVISION

LYNN POYANT

141 Bassett Lane

Hyannis, MA 02601

Tel: 508-790-6345

Fax: 508-790-6279

E-Mail: Recreation@town.barnstable.ma.us



The Barnstable Golf Committee:  
Dave Miller – Chairman  
Mary Creighton – Vice Chairman  
Richard Aliberti  
Terry Duenas  
Dan Ginther  
Geoff Converse  
Nancy Beauchamp

## Golf Committee Meeting November 13, 2012

Dave Miller - Chair	Present
Mary Creighton	Present
Richard Aliberti	Present
Nancy Beauchamp	Present
Geoff Converse	Present
Terry Duenas	Present
Dan Ginther	Present
Merry Holoway – Golf Pro	Absent

Roll call: Meeting called to order at 5:30 pm

- Called by Secretary, quorum met

Minutes of October 2, 2012: Motion made by Mary Creighton, seconded by Nancy Beauchamp to accept the minutes as written. Vote: So voted unanimously

Minutes of October 9, 2012: Motion made by Mary Creighton, seconded by Geoff Converse to accept the minutes as written. Vote: So voted unanimously

### Public Comments

None

### Old Business

Benefits of Golf Courses:

- Employ people; part-time and full-time
- Courses are centrally located to Hyannis for tourism, hotels - benefit businesses
- Benefitting the youth; We have very strong junior program and getting youth involved in the sport
- Protecting water shed area
- Provides Recreation – offers two courses for exercise opportunities for retirees & the elderly
- Self Sufficient – the courses have never taken money from the Town
- Provides and protects the quality of life for residents in the Town
- It is the largest recreational asset for the Town of Barnstable – need to protect it
- Attracts potential home buyers to the Town
- Golf Digest Magazine: Cape Cod was in the top 30 Golf Retirement Destinations listed
- No financial drain to the Town. We pay money back to the Town each year.
- Four High Schools in Town use the courses for their golf teams. This saves the Town/School Department money that they otherwise would have pay out for practice time and game/tee times.
- Provides substantial financial opportunities to the Town

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- Protects soil and natural resources
- Ecological benefits
- Improves Community Athletics
- Provides homes to animals
- Reduces Stress
- Green space improves air quality
- Increases Real Estate values in town
- Attracts people to the area. Golf outings bring people to the area who in turn spend money.
- Hyannis Course protects the water supply – The Town bought Hyannis Golf Course to protect its water supply
- Provides professional career training for those who have a future in the golf industry
- Protects land from being developed
- Protects about 300 acres of open space
- Mitigates potential traffic on Rte. 132
- An old study dating back ten years estimated that the golf industry generated upward of 200 million dollars in revenue annually. \*Need to check on more current estimations/statistics

Discussion:

Goal of Course Benefit Discussion

- The object of the above Brain Storming discussion was to make a list and create a presentation for the Town Manager highlighting the benefits of the Golf courses. The end goal is to secure funds for capital projects; specifically funds are needed for renovations to both courses; irrigation, bunkers, sand traps, cart paths etc.
- Emphasis and focus needs to be on the environmental and ecological factors.
- The report needs to show why renovations make sense, how it will pay itself back and create a larger asset value to the town.
- Dave Miller to put together a slide presentation.

Beverage vendor carts still in the works. Abutting land slated to be used for town sports field complex was briefly discussed but the plan for this seems to have been aborted at this time.

Rates: Dave sent letter to the Town Manager regarding the rate increases. The rate meeting is December 4, 2012

New Business

*Areas of Concern to be addressed at Future Meetings*

The following items will remain open for future discussion and appear on future agendas:

- Beverage / Vendor Carts
- Hyannis Renovation Project
- IT department; ongoing website issues incl. online scheduling and calendars
- Outside lighting – Nstar – Bruce McIntyre to followup
- Marketing Committee

*Manager Report*

Financials: October Olde Barnstable was under \$7,000. Hyannis was under \$16,000. However for the year both courses are \$18,000 over respectively.

Chris:

- All seasonal people have been let go, earlier this year. Down to four people at each course. Asking for patience with leave clean up after the two storms.
- Turkey open in November – working on cleaning up the two courses.
- Leave issue discussed and explained. Buffalo blower is what is used. It is a productive machine.
- Olde Barnstable is closing December 2.
- Working on Budgets which are due to the Town by December 14, 2012.
- Aerating both courses in Nov / Dec – Slow process. Tractor with spike machine loosens up the soil. Will take 2 days. An email will be sent out to notify members of this process

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*Additional Discussion:*

- Christmas Party is upstairs at Philbrick's on the 2<sup>nd</sup> or 3<sup>rd</sup> Saturday in December.
- Nancy reported that a member approached her and had expressed gratitude for the email that was sent to the members regarding the rate increases. Positive feedback received and appreciated the explanation and the members being kept informed.
- Dan has financial graphs and stats so the committee can make comparisons over the years.
- Geoff commented that two of his non-resident juniors have joined due to the new junior rates
- Policy reviewed regarding active service members who join and then get deployed. It is the same as if someone was sick - reimbursement would be given.

Richard Aliberti made a motion to adjourn. Geoff Converse seconded the motion. So voted unanimous.  
Meeting adjourned at 6:24 pm.

Next meeting is Tuesday, December 11, 2012

Respectfully submitted,  
Stacey Peacock  
Recording Secretary